

# Certificate in Auctioneering and Estate Agency: Diploma in Property Management and Valuation



## AIM

The purpose of the certificate course is to provide students with the knowledge, skills and understanding to be successful in their first employment as negotiators, valuers and property managers with auctioneering firms., financial institutions, national and multi national companies etc.

## DURATION

1 to 3 Years

## EXAMINING BODIES

The Institute of Professional Auctioneers & Valuers (IPAV)  
University of the West of England (UWE), Bristol, England

## AWARD

Certificate in Auctioneering & Estate Agency - 2 years.  
Diploma in Property Management and Valuation  
- Certificate + 1 Year  
BSc (Hons) Real Estate (Valuation and Management)  
- Diploma + 1 Year

## ENTRY REQUIREMENTS

Leaving Certificate (pass in five subjects to include Maths and English) with at least two grades D at Higher Level or Grades A or B at ordinary Level may be considered. Intending students should be aware that there is an element of mathematical skill required to complete the course. In addition to the above, all intending first year students will be required to produce a letter from a practising agent stating that work experience will be provided in the second year of the course.

## HOW TO APPLY

Please see page 4.

## FEES & COSTS

Year 1	Student services	€200
	Exam fees - IPAV	€575
	<b>Total</b>	<b>€775</b>
Year 2	Student services	€200
	Exam fees - IPAV	€575
	<b>Total</b>	<b>€775</b>
Year 3	Student services	€200
	Exam fees - IPAV	€675
	<b>Total</b>	<b>€875</b>

## COURSE CONTENT

### PROGRESSION-DIPLOMA AND DEGREE STAGES

The Diploma in Property Management and Valuation is designed to prepare the student to carry out the professional role of managers of property assets within the business environment. Students will be required to attain at least a Grade C in each of the following key areas of study (at Certificate level)-Valuation, Professional Practice, the Regulatory Environment and Building.

There is no automatic right of progression to the Diploma stage.

Students who successfully complete the Diploma in Property Management and Valuation may transfer to the final year of a BSc (Hons) in Real Estate, Valuation and Management in the University of the West of England.

### YEAR 1

- Valuation I
- Building Studies I
- Regulatory Environment I
- Professional Practice
- Marketing & Sales
- Property Economics

### YEAR 2

- Valuation II
- Building Studies II
- Regulatory Environment II
- Financial Studies & Property Taxation
- Planning
- Advertising

### YEAR 3

- Valuation III
- Building Management & Maintenance
- Property Management Law
- Property Research
- Facilities Management
- Urban Land Economics

## FURTHER STUDIES

Final Yr BSc (Hons) Real Estate – University of the West of England, Bristol

### FURTHER ENQUIRIES

Mr Peter Brady  
021 4223 803 (direct line)  
021 4222 100 (Switchboard)  
email: pbrady@ccoc.ie

